

Tirthadeep Kundu



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Summary

Senior Manager, with 20+ year's experience. Worked in the IT services industry with stints across Consulting, Solution Architecture, Project Management, Business Development and Marketing. Areas of expertise include enterprise apps such as SAP S/4HANA, Oracle Fusion, Business Process Automation, Analytics and Cloud Solutions including Cloud Migration.

Penetrated new markets. Achieved success in closure of large deals in the US, Europe, Middle East and India. Developed go-to-market strategies, addressed sales effectiveness, as well as helped organizations evolve around the product road-maps.

Worked with globally distributed & diverse teams and successfully delivered large transformation initiatives and digital programs.

Highlights

- Business Development for IT & Consulting Services
- IT Services Marketing, Branding & Digital Marketing, SEO
- Account Management
- Solution Architecting
- ERP (SAP S/4HANA & Oracle Fusion), ADM & IT Infrastructure Presales
- Program & Project Management
- Management Consulting and performance coaching

Experience

Senior Manager - 01/2010 onwards

ITC Infotech, India

- ERP (SAP S/4HANA, Analytics, Oracle Fusion, Cloud Migration), ADM, IT Infrastructure Solution Architecting & Presales
- Business Development
- Marketing IT Services and Organizational Capabilities, SEO
- Project & Program Management
- Customers across Manufacturing, CPG & BFSI

Senior Consultant - 08/1995 to 01/2010

Tata Consultancy Services, Global

- IT Delivery Management, Project and Program Management,
- Product Development Management
- Solution Architecting & Presales
- Marketing IT Services
- Business Development & Account Management
- Business Analysis, Management Consulting
- e-Governance Consulting & Solutions
- Performance Coaching
- Customers across Global Financial Services, Government, Energy & Utilities, Manufacturing

Business Analyst - 02/1993 to 07/1995

Hindustan Cables Limited, India

- Business Analysis, Systems Implementation and Environment Analysis

Education

- Masters Degree, Finance from University of Cambridge, UK
- Masters Degree, Mathematical Economics & Econometrics, Jawaharlal Nehru University, New Delhi, India
- Bachelor of Science (Honors), Economics, Presidency College, Calcutta University, Calcutta

Certifications

- International Capital Markets; Euromoney Training, UK
- Oracle HCM Cloud, EPM Cloud and Oracle Financials Cloud 2018 Sales & Presales Specialist
- Certified Software Quality Assurance Analyst (QAI, USA)
- Certified in Life Coaching, Digital Marketing & Social Media Marketing from eLearning College, UK